

RANGJUNG YESHE GOMDE CALIFORNIA ANNUAL FINANCIAL REPORT FOR 2009

Executive Summary

It is with great joy we present this annual report to the board and officers of Rangjung Yeshe Gomde California. Gomde hosted only two programs in 2009, and thus revenues were lower than the past several years, by about 40%. Balancing out lower revenues, Gomde volunteers as a group made a huge and very successful effort to reduce costs and operating expenses. While we did reduce expenses by almost \$109,000 or 39% in 2009, revenues were down by slightly more than that amount, or \$112,000. Thus, we had a slight operating shortfall of \$7,000 for 2009, consistent with the last three years. Total revenues equaled \$166,000 while expenses totaled \$173,000. This represents a 4% operating shortfall that was covered by drawing on reserve funds.

RYG CA activities and budget can be subdivided into several different categories, with volunteer managers overseeing activities as follows:

- Communications - Kerry Moran
- Fundraising – Steve Estelle (Debbie Weinberger as of August 2010)
- Gomde Operations and Maintenance/Capital Improvements – Shabad Khalsa
- Education – Claude Herail
- Programs and Seminars – Rhonda LoPresti
- Hospitality – Ani Marcia Hansen
- Ratna Shop – Jeri Petersen (as of August 2010)
- Finance & Administration – Joanne Brion

In 2009, Chokyi Nyima Rinpoche appointed a new board of directors and asked David Shlim to be president and Claude Herail to be vice-president. Current board members are as follows (some are managers, as noted above):

David Diaman
Stephen Estelle
Andrea Floyd
Shabad Khalsa
Rhonda LoPresti
Robert McIlhargie
David Shlim
Debbie Weinberger

In 2009, Gomde had two paid employees: Lauren Phillips as land manager and Kelly Bond as caretaker. All other positions are filled by volunteers. Lauren has moved on and we have a new manager, Lee Rust, taking on her duties as of Spring 2010.

As the table below shows, Gomde relies heavily on revenues from programs and donations of Sangha members, and to a lesser extent the income from Ratna Shop sales, Study and Practice activities, and revenues from private retreat activity. Once again, Ratna Shop brought in net revenues of about \$14,500 in 2009. Donations and membership fees were \$53,000, less than half of the sum raised in 2008 with the retreat development funding drive.

A major effort in the past year has been the reconstruction of the Glass House. A new roof was put on the structure and new walls, windows and doors were constructed. New plumbing and wiring to code were installed. This coming winter we will start to complete the interior improvements, including putting in the bathroom and kitchen. This beautiful structure will be available for personal retreats and as lodging during seminars. The total cost of the project is about \$40,000 and we have fundraised for about \$30,000 of this amount (retreat development and a grant). We will need to fundraise for the remaining costs and hope to have this completed by summer of 2011.

Balance Sheet: Assets and Liabilities – 2009

Table S-2 provides a balance sheet for RYG California as of December 31, 2009. Fixed assets refer to the land and buildings. It should be noted that the value of the property shown is the assessed value and not the current market value of the land and buildings. As shown, total cash on hand, including checking, savings and CDs, equals about \$293,500 as of December 31, 2008. Liabilities as shown below equal about \$286. RYG California does not have any outstanding debt or credit card debt. Of the total revenues as of December 31, 2009, only 22% or about \$52,700 is available for operating costs for 2010. At the end of the year there was \$20,000 in Ratna Shop which was subsequently used to purchase a new trailer for the land manager. The remainder was either for reserves or capital projects/restricted funds.

Table S-1
Profit & Loss Summary for 2009
Rangjung Yeshe Gomde CA

Sources and Uses of Funds	Total Budget 2009	Percent Distribution
Annual Revenues		
Donations & Membership	\$52,833	32%
Lama Expense Fund	\$1,165	1%
Seminar & Program Fees	\$72,180	43%
Camping/Lodging Fees	\$15,092	9%
Ratna Shop Sales	\$20,631	12%
Ratna Shop COGS	(\$4,413)	-3%
Grants & Targeted Donations	\$6,680	4%
Interest & Misc	<u>\$1,795</u>	<u>1%</u>
Total Annual Revenues	\$165,962	100%
Annual Expenses		
Advertising	\$2,728	2%
Autos and Equipment	\$6,244	4%
Contributions, Lamas, Others	\$27,431	16%
Non Employee Contract Labor	\$16,121	9%
Taxes, Insurance, Bank Charges, etc	\$24,366	14%
Maintenance & Building, Land	\$11,440	7%
Materials, Supplies, Food, etc	\$13,444	8%
Office, Printing, Postage, etc.	\$4,430	3%
Payroll - Staff	\$33,986	20%
Travel Costs	\$11,643	7%
Utilities, Internet, Telephone	<u>\$21,252</u>	<u>12%</u>
Total Annual Expenses	\$173,086	100%
Fund Balance	(\$7,124)	

Note: Includes restricted revenues and expenses related to special projects and capital projects.

Prepared by Joanne Brion, RYG CA Treasurer, June 2010

**Table S-2
Rangjung Yeshe Gomde California
Balance Sheet Summary
As of December 31, 2009**

	Total
ASSETS	
Current Assets	
Bank Accounts	\$236,714
Accounts Receivable	\$0
Other Current Assets	\$3,016
Total Current Assets	\$239,730
Fixed Assets	\$442,735
Other Assets	\$11,000
TOTAL ASSETS	\$693,466
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	\$286
Total Current Liabilities	\$286
Total Liabilities	\$286
Equity	\$693,179
TOTAL LIABILITIES AND EQUITY	\$693,466

Comparison with Prior Years' Budgets

As shown below, while Gomde spent significantly less than prior years, we also brought in fewer revenues. This is partly due to hosting only two retreats in 2009, Chokyi Nyima Rinpoche and Dzigar Kontrul Rinpoche. In addition, attendance was slightly lower than the norm at both of these events, possibly due to the recession.

More significantly annual donations were down by over \$50,000 compared to 2008, with its retreat development fundraising drive. Gomde's operating and administrative expenses were reduced by 22% due to more careful spending, selling one of our vehicles, and reducing other expenditures. Overall expenditures were down 39%. Despite these highly successful efforts at cost-cutting, revenues were also down, so that in 2009 Gomde experienced an operating shortfall of \$7,000.

It is apparent from these figures that we need to increase activity year-round on the land, as well as increase membership and monthly donations. Monthly support needs to be increased by about \$3,000 to \$4,000 per month to make Gomde sustainable. We have a long list of deferred maintenance tasks, and Rinpoche has specifically asked us to maintain and care for present facilities while we plan for the future development of the land.

**Table S-3
Summary of Revenues and Costs by Year
Rangjung Yeshe Gomde CA**

Sources and Uses of Funds	Calendar 2006	Calendar 2007	Calendar 2008	Calendar 2009	Percent Change 2008 to 2009
<i>rounded to thousands of actual dollars</i>					
Annual Revenues					
Donations & Membership	\$88,000	\$67,000	\$106,000	\$53,000	-50%
Lama Expense Fund	\$6,000	\$26,000	\$8,000	\$1,000	-13%
Seminar & Program Fees	\$126,000	\$75,000	\$109,000	\$72,000	-66%
Camping/Lodging Fees	\$11,000	\$11,000	\$17,000	\$15,000	-88%
Ratna Shop Sales (gross)	\$38,000	\$24,000	\$16,000	\$16,000 (5)	-100%
Grants & Yangdzom	\$12,000	\$42,540	\$14,000	\$7,000	
Interest, In-kind, & Misc	<u>\$4,000</u>	<u>\$16,000</u>	<u>\$8,000</u>	<u>\$2,000</u>	<u>-25%</u>
Total Annual Revenues	\$285,000	\$262,000	\$278,000	\$166,000	-60%
Annual Expenses					
CTF Adm	\$40,000	\$38,000	\$27,000	\$0 (1) na	
Seminars & Programs	\$86,000	\$85,000	\$105,000	\$52,000 (2)	-50%
Grants & Yangdzom	\$7,000	\$43,000	\$24,000	\$5,000 (3)	-25%
Gomde O&M	\$126,000	\$69,000 (3)	\$106,000	\$111,000 (1)	-54%
Ratna Shop & Cost of Goods	\$21,000	\$22,000	\$4,000	\$2,000 (5)	-50%
Gomde Capital		<u>\$23,000</u>	<u>\$16,000</u>	<u>\$3,000</u> (4)	<u>-19%</u>
Total Annual Expenses	\$280,000	\$280,000	\$282,000	\$173,000	-61%
Fund Balance	\$5,000	(\$18,000)	(\$4,000)	(\$7,000)	
Percent of Income	2%	-7%	-1%	-4%	

(1) CTF Administration has been combined with Gomde Operations & Maintenance as of 2009.

Includes Communications and Fund Raising costs as well for this summary table.

(2) Includes Study & Practice, Kumara, and all seminar costs.

(3) Includes Yangdzom donations and grants.

(4) Represents expenditures of Retreat Development Funds from reserves.

(5) For 2009, Ratna Shop revenues are net of Cost of Goods Sold.

Prepared by Joanne Brion, RYG CA Treasurer, June 2010